

**AVAILABLE NOW: (410) 718-9910** 

www.MortuaryTransit.com





#### Greetings,

I am delighted that you have taken the time to explore the wonderful world of Maryland Mortuary Support Service. Inside this packet, you will discover a wealth of information about our pricing, procedures, philosophies, and other foundational aspects of our company. It is our privilege to introduce you to the groundbreaking technologies, logistics systems, communication strategies, and other exceptional standards that differentiate us from industry norms and enable us to provide unparalleled service to our clients.

We are genuinely excited about the opportunity to have you as a long-term client of Maryland Mortuary Support Service. Our unique approach to the industry is bound to bring value to your business and empower you to thrive in new and exciting ways. We simply can't wait to embrace you into our system with open arms and provide unwavering support in all your endeavors.

Once again, thank you for your valuable time and consideration. We eagerly anticipate the opportunity to work with you and establish a flourishing partnership.

Warm regards,

## **About Us Our Team Our Mission**

Maryland Mortuary Support Service is dedicated to providing comprehensive assistance to funeral establishments. We offer a wide range of services and support 24 hours a day, seven days a week.

Our team is committed to being there for you whenever you need us, whether for mortuary transportation, workforce support, emergency fill-ins, or any other assistance required to ensure smooth operations at your funeral establishment.

With our reliable and responsive services, we aim to be a dependable partner in helping you meet the needs of your clients and community.

**BALTIMORE-WASHINGTON** 

5 mi.

OFFICE OF CHIEF

7 mi.

MEDICAL EXAMINER

**ESTABLISHED** 

2017

INTERNATIONAL AIRPORT





410-718-9910



Info@MortuaryTransit.com

**Our Goal** 

Our aim is to provide compassionate and reliable mortuary support

services to funeral homes throughout the region. Through a range of

supportive services, we aim to ease the difficulties of funeral

preparations and ensure dignified and respectful additions to any

funeral establishment. Our commitment to professionalism, integrity,

and empathy drives us to deliver exceptional service and support to our clients.

## Dress Code: WHY Simple WHY SUITS? ANSWER: NOT?! Professionalism





EACH TASK ENTRUSTED, A SACRED VOW TO DELIVER EXCELLENCE, HERE AND NOW. WITH DEDICATION UNWAVERING AND TRUE, WE PLEDGE TO SERVE, FOR WE VALUE YOU.

TO PROVIDE QUALITY SERVICE, A NOBLE QUEST, AN HONOR WE HOLD TO THE HIGHEST CREST.

IN EVERY ACTION, IN EVERY DEED WE DO, WE STRIVE TO SERVE WITH INTEGRITY SO TRUE.

"THOUGHTS BECOME WORDS, WORDS BECOME ACTIONS, ACTIONS BECOME HABITS, HABITS BECOME CHARACTER, CHARACTER BECOMES DESTINY"

LAOZI





# PROCESS PROCESS

The key responsibility of a transporter is to provide an exceptional experience for the families who entrust your facility with their loved ones. Our role as transporters is critical in establishing strong relationships with clients. Effective communication is not simply a concept; it's how connections are built and why we consider it our fundamental belief.

Our process is straightforward. We begin by introducing ourselves and the services we offer to the family. Then, the transporter gathers the necessary information and briefly examines the deceased, affixing an identification tag and completing our personal effects form.

This information is then stored in our database and shared with your facility. In such situations, bidding farewell can be challenging, so we ensure that the family is able to share those final moments with their loved one.

Over the years, we've come to realize that while the transfer may be uncomplicated, the surrounding factors will impact the reputation of your facility.

"DEATH CAN BE A DIFFUCULT THING, BUT THE CARE THAT WAS SHOWN, I KNEW SHE WAS IN GOOD HANDS." "CONSISTENT"

Forensic Investigator -Cecil County Maryland

"THEY ALWAYS PICK UP QUICKLY, SHOW UP ON TIME, AND PROVIDE TOP-NOTCH SERVICE. WE'VE RECEIVED NUMEROUS COMPLIMENTS ABOUT HOW PROFFSSIONAL THEY ARE"

Funeral Director -NorthEast Baltimore

# COVERAGE PHRASES THAT WILL HAVE YOU WELL RESTED

"WE'VE GOT YOU COVERED" THAT, WE ARE

"TRANSFER COMPLETE"

"SMOOTH TRANSITION"

"EVERYTHING WENT WELL"

"THE FAMILY WAS PLEASED"

"PAPERWORK ATTACHED"

"HEAD BACK TO THE FACILITY"

"SEE YOU IN THE MORNING"

ONE OF THE KEY FEATURES OF OUR SERVICE IS OUR NIGHT COVERAGE. WE RECOGNIZE THAT GETTING A GOOD NIGHT'S SLEEP CAN BE CHALLENGING WHEN RUNNING A BUSINESS, SO WE ARE HERE TO PROVIDE YOU WITH SOME MUCH-NEEDED RELIEF.





## Removal Essentials

Items Required for In-Home End-of-Life Care

1

GREETINGS



"A warm "Hello!" can make all the difference. At our core, we believe that "how you start is how you finish." Establishing a strong rapport with a family can truly make or break the entire experience. The key to success lies in maintaining a clear and open line of communication, as it sets the tone for the entire removal process.

2

DUAL RANSPORTERS

Our company's standard practice is to dispatch two (2) transporters for residential removals, which has consistently proven to be more effective and efficient over the years..



PRIORITY PROTOCAL



Residential death calls are often delicate situations, especially when family members are present. That's why we consistently prioritize and handle these calls with the utmost care and urgency. Transitioning through such circumstances can be challenging, particularly within a home setting, which is why we make it a priority to address these situations promptly.

4 RELIABILITY

In our book, reliability is a cornerstone value; this includes punctuality, dependability, and trustworthiness. Fulfilling commitments, meeting obligations, and executing tasks promptly and consistently all contribute to a successful residential transfer.



ATTENTION PLEASE!

5 SITUATIONAL AWARENESS

Attention to detail is crucial during residential transfers, which involve both physical and emotional awareness. Understanding the challenges of moving loved ones is vital; every detail matters. These skills, developed through experience, require empathy, communication, and planning. Addressing concerns, providing comfort, and ensuring a smooth transition can reduce family stress. The ultimate goal is to create a compassionate and efficient process that meets all emotional and practical needs of those involved.

# Digital DATABASE

## How Does Digital Improve Our System?

Join The Future

It is crucial to gather accurate and up-to-date information at the start of a transfer to ensure a smooth and efficient transfer process. Our team relies on our online cloud platform to access this information in one centralized and easily accessible location. This helps us streamline our workflow, prevent oversight of details, and provide a higher level of service to our clients during their time of need. The technology also enables us to maintain the confidentiality and security of sensitive information, control access to documents, and track changes and updates. Overall, our online cloud platform is a valuable tool that enhances our ability to effectively manage the removals and provide a seamless experience for our clients.





### **General Price List**

# LICENSED FUNERAL ESTABLISHMENTS

PLEASE EMAIL US FOR A PRICE LIST

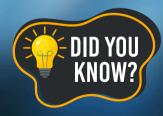
INFO@MORTUARYTRANSIT.COM



Identifying a deceased individual correctly is crucial and goes beyond knowing their name. Over the years, correct identification has become an industry standard that should always be emphasized, and we wholeheartedly agree.

Vital information found on identification tags includes the decedent's full legal name, which serves as the primary identifier. Additionally, the date of birth is provided as a secondary identifier, ensuring that the correct individual is recognized. The date of death is also included, offering a third form of identification.

Lastly, the identification tag lists the funeral home establishment responsible for handling the remains. This information is printed clearly to ensure legibility and accuracy, underscoring the importance of respect and proper identification in such sensitive circumstances.



Identification bands or tags, known as dog tags, became popular during WWII for quickly identifying soldiers. Many veterans continued to wear them as a symbol of their service and dedication. Today, dog tags are still worn by military personnel and serve as a vital identification tool in emergencies.



**IMPORTANCE** 

We have a strict policy when it comes to identifying and tagging. We tag all deceased individuals before they enter our vehicle.



## EGO SYSTEM

WE DONT WELCOME CLIENTS, WE GROW OUR COMMUNITY

#### **COMMUNITY**

/kəˈmyōonədē/

(N) feeling of fellowship with others, as a result of sharing common <u>attitudes</u>, interests, and goals.



In the business realm, the notion of community plays a crucial role in driving success for everyone involved. When all stakeholders - including employees, customers, suppliers, and partners - collaborate and share, it benefits everyone.

Creating a sense of community within a business fosters a shared feeling of collaboration and focus toward the same goals. Consistent communication, actions, and values are key to establishing and nurturing robust relationships within the business community. When all parties are aligned and working towards a common objective, challenges can be tackled more effectively, leading to collective accomplishments.

## TEAM

(V)come together as a team to achieve a common goal.

We firmly believe that teamwork is the cornerstone of success in any organization. We understand the importance of individuals working together towards a common goal, leveraging their unique strengths and skills to achieve collective success. We see each member of our team as a valuable asset, no matter

how small their role may seem. We recognize and appreciate the diverse contributions of our team members, as we believe that every task, no matter how minor, is integral to the smooth functioning of our team. By fostering a culture of inclusivity and collaboration, we create a strong sense of unity and purpose among our team members, leading to enhanced communication, trust, and mutual support.



## MORE THAN A VEHICLE

Beyond the appearance of the transporter, the vehicle itself plays a crucial role in making a lasting first impression. Our fleet of vehicles are designed with a modern aesthetic, featuring a sleek black satin finish that exudes professionalism and sophistication.

Each vehicle is board-approved and comes equipped with all necessary equipment to ensure high-quality transfers. This commitment to excellence in both appearance and functionality guarantees that our clients receive a premium experience every time they use our services.



TAKE A PEEK INSIDE OUR VEHICLE

#### **NOTABLE EQUIPMENT**

items inside every transport vehicle



QUALITY COT COVERS



DUAL FERNO STRETCHERS



DISPOSABLE GLOVES



QUALITY TRANSFER POUCHES



PORTABLE REEVES



DURABLE I.D. BANDS

WWW.MORTUARYTRANSIT.COM

## RESPONSE



LIVE UPDATES

CALL DISPATCHED

2 GPS LINK DEVELOPED

3 SENT TO FUNERAL STAFF

4 LIVE ARRIVAL STATUS

Time plays a pivotal role in our profession, serving as both a valuable ally and a potential adversary. Finding the right balance is important and can be influenced by specific circumstances.

While timely and early responses are often perceived as enthusiasm in many fields, such haste might be deemed rushed or insensitive in our work. Conversely, excessive time could be interpreted as a lack of care and diligence.

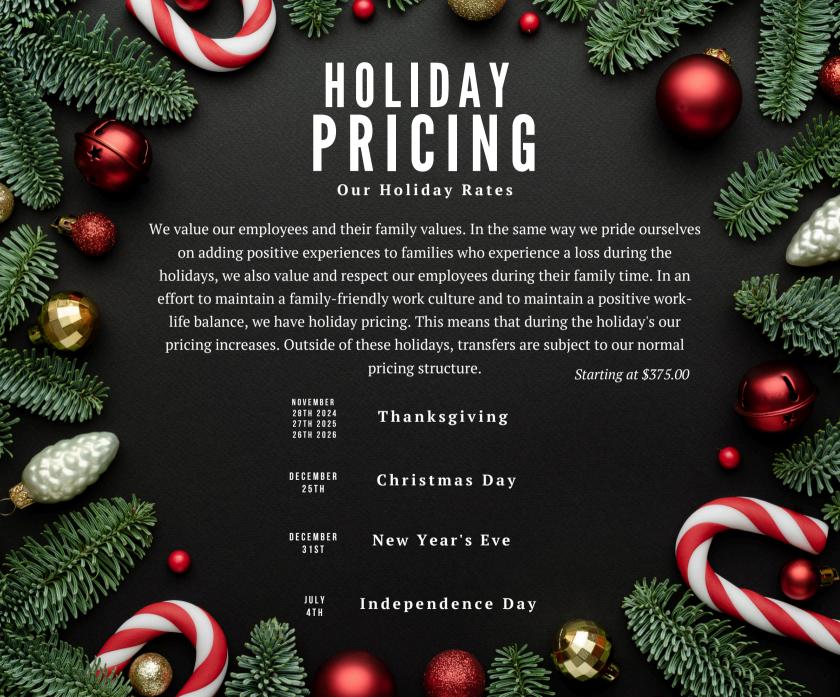
The thorough gathering of information during the First Call is critical in determining how we approach interactions with the family. We want you to know that we aim to acquire sufficient details to determine when they are prepared to bid farewell to their loved ones.



Learn More on our live update system







## FREQUENTLY ASKED QUESTIONS

#### 1. Are you available during inclement weather emergencies?

Yes, we are a 24 hour, 7 day a week transport company which means that we are available rain, sleet, snow or shine to support your business needs.

#### 2. Do you charge for travel pouches (disaster pouches)?

The State of Maryland mandates that transport companies utilize travel pouches for all transfers. The pouch fee is \$15.00 - \$22.00

#### 3. Is there special pricing on bariatric transfers?

Yes. These transfers require additional staff and pose additional safety concerns. The additional fee ranges between \$100-\$200.

#### 4. Do you charge for additional mileage, and if so how does it work?

Yes, we charge \$3.00 per loaded mile. We offer 5 courtesy miles. This applies to establishments that are under 15 miles from our home base or zip code *21227*. Funeral facilities over the 15 mile threshold will have another base rate but the same mileage fee.

#### 5. What is your contact information?

Primary phone: 410-718-9910
Secondary Phone: 410-210-7650
Email: Info@MortuaryTransit.com
Address: 4367 Hollins Ferry Rd. Suite 3f
Halethrope,MD. 21227

WWW.MORTUARYTRANSIT.COM





## WE PRINT !!!

**QUICK | AFFORDABLE | RELIABLE | QUALITY PRINT** 









DIGITAL MEMORIALS



MEMORIAL T-SHIRTS





CUSTOM WRAPS & MORE...

**FIND OUT MORE** 

WWW.MORTUARYTRANSIT.COM





MARYLAND



## MORTUARY SUPPORT

SERVICES



"LEAVE YOUR FAMILIES KNOWING THEY HAVE MADE THE RIGHT CHOICE."

410-718-9910

WE WILL ALWAYS OFFER OUR SUPPORT



